



NHS

Professionals



A male NHS professional with a beard, wearing a white short-sleeved shirt and a blue lanyard with an ID badge, is smiling warmly at an elderly female patient lying in a hospital bed. The patient is wearing a patterned hospital gown and a white headband. The background shows a blue curtain and a window.

Welcome to NHS ConfedExpo

June 2022

PUTTING PEOPLE IN PLACES TO *care*

Supporting the NHS in the pandemic...and beyond

2020 Pandemic Support:

Rapid Response
20,000
workers
stepped forward



2020
**Test
Trace &
10,000**
Contact Tracers recruited

2020
Nightingale
4 hospitals
supported



2020
**National
Vaccination
Programme**
20,000
vaccinators supplied
to the NHS



2021 Post Pandemic Partnerships:

**Mobile
Vaccination
Programme**



2021
**NHS Staffing
Pool**



2021
**National
Bank**



The Future
V22:
Our Transformation
Journey



Scan the QR code to learn more about our story

Dear Delegate

On behalf of everyone at NHS Professionals, I am delighted to be a part of the NHS ConfedExpo 2022 as one its key sponsors. After an exceptional two years, where so many live events were cancelled, this is a very welcome opportunity to reconnect with each other and share what we've learned along the way.

It's also perfectly timed because the NHS is now at a critical turning point. This year sees the launch of new integrated care systems which will formalise collaboration and create a historic opportunity to transform patient care. Alongside this, the NHS must continue managing high demand for its services and make inroads on elective backlogs from the pandemic.

The health and wellbeing of staff after such a tough period is also a major concern and while recruitment will always be needed, positive staff engagement and retention is now more important than ever.

We believe flexible ways of working, quality learning and development opportunities and lifelong career paths for the flexible workforce, can really help to support this challenge and we're excited to share our work on these with you at this year's ConfedExpo.

I hope you enjoy your time here and don't hesitate to reach out to me or any member of the NHS Professionals team to discuss how we can work together.

Kind regards,
Nicola McQueen,
Chief Executive Officer
NHS Professionals



The key steps for collaboration in the NHS

NHS Trusts are now formally expected to collaborate with neighbouring Trusts and other local healthcare-related stakeholders to achieve measurable improvements in public health. But what does successful system-wide collaboration look like and how can it be sustained? What are the challenges and how can they be overcome?

Here we present 12 key take-away lessons based on data we've gathered from long-established multi-agency collaborations, including regional shared Staff Banks managed by NHS Professionals for the past six years and other examples from around the NHS and the public sector.

1. Success is more likely when all collaborators are focused on a common purpose or a single problem. The problem is not, for example: 'We haven't got a collaborative bank'. It is likely to be more specific: 'We don't have a mechanism for moving key talent around the system' or 'Agency spending is rising'.
2. Collaboration is a process, not a quick fix. Take time to 'work the problem' and co-design. Agree the process for governance and review as a priority to help ensure decisions don't disadvantage specific parties or the wider system.
3. Work to build trust. Take time to learn about the various parties in the collaboration and understand different perspectives, especially those outside the NHS. This takes work but it is one of the keys to a successful collaboration.
4. Be willing to compromise. All parties need to approach the collaborative process with an open mind.



5. Buy-in is required from various stakeholders. These include clinical leaders who need to be comfortable with any changes made to clinical governance processes, such as compliance and training.
6. Balance strategic and operational perspectives in the co-design process. This will help to create fully workable collaborative solutions.
7. Senior stakeholders need to 'give permission' for collaborators to compromise and work differently. Stakeholders also need to support measurements of success based on joint outcomes, not just benefits to a single organisation.
8. Explore technology solutions. Don't let concerns about partners using different technology platforms derail progress before exploring all possibilities for interoperability.



9. Sharing data and information is paramount. Better solutions come from shared insight and transparency across systems.
10. Divergence can exist within a collaborative solution. Collaboration does not always necessarily mean unifying systems, processes and practices.
11. Be prepared to innovate. For example, taking a system-wide approach to employer branding, recruitment, training and careers creates the opportunity for pooled funding and back office resources.
12. Think patient first, system second. When considering workforce, focus on what benefits the region's current talent pool so the system retains and nurtures staff. The needs of one organisation should not dominate.

NHS Professionals: Key stats & facts

Established in 2001

Over 180,000 healthcare
professionals registered

Working with over 50 NHS Trusts as
part of our managed service offering

Largest provider of flexible workforce
solutions to the NHS

Delivered 39,133,380 hours of
patient care in 2021/2022

Specialist brands and services include
NHS Professionals International and
Doctors Direct

Worked with an additional 50 NHS
Trusts through the pandemic

Experts at placing clinical and
non-clinical professionals

£15M reinvested into the wider
healthcare economy in 2021/2022



Our staff groups



Nursing, Midwifery
& Healthcare
Support Workers



Non-clinical



Allied Health
Professionals



Healthcare Scientists



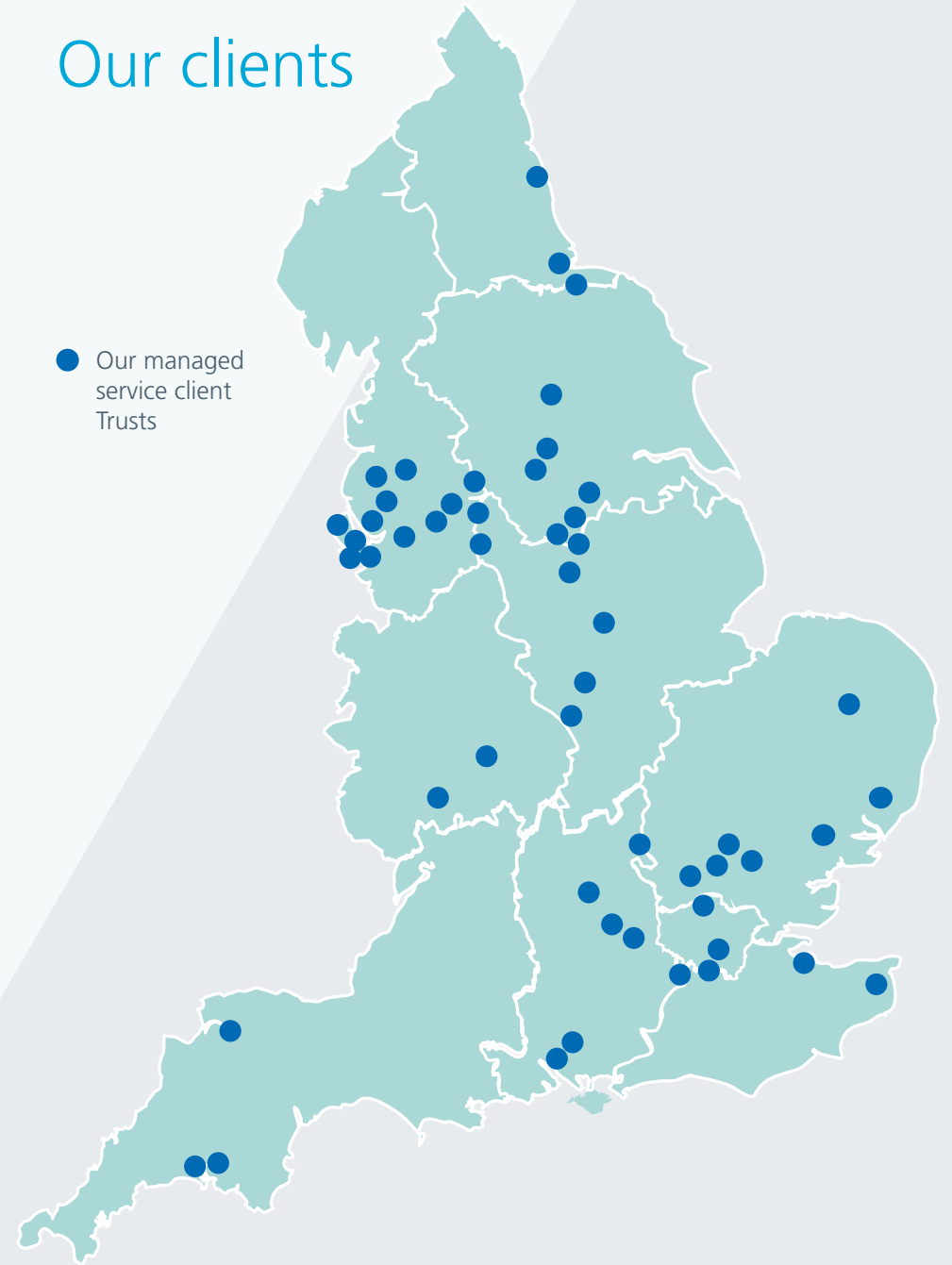
Doctors



Personal Support
Specialists

Our clients

● Our managed
service client
Trusts



NHS Professionals are delighted to be Gold Sponsors of this year's NHS ConfedExpo.

**Please visit us on Stand E50, or attend
our Plenary and Theatre sessions - we
look forward to meeting you.**

You can also find out how we are
putting people in places to care through
our website:

www.nhsprofessionals.nhs.uk/NHSConfed



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